

# Stockton Unified School District

## RFP # 23.005 Q&A

### **Question 1**

Are the specifications for the 2200va UPS flexible?  
For example, would 2000va and 605mm depth be acceptable?

### **Answer 1**

The District is requesting 2200 Output (VA) and 489 mm UPS Depth or Less. Also see Section 3.1.1.1 Specifications and Quantity.

### **Question 2**

Is this RFP an all or nothing award?

### **Answer 2**

As stated under the Specifications 1 Introduction: Vendor can provide either one or both products/solutions.

### **Question 3**

On the specifications for Firewall- the minimum throughput requirement says 120Gb, we would like to know what's your maximum throughput requirement is considering growth?

### **Answer 3**

We are only providing minimum throughput.

### **Question 4**

If an alternative PAN platform meets the requirements will that work for you?  
As stated in the RFP under Specifications 1 Introduction: "Palo Alto PAN 7050 or equivalent".

### **Answer 4**

Yes. As stated, it has to be equivalent.

### **Question 5**

Under modules and licenses there is a requirement to support up to 60 school sites at a minimum of 10Gb, do you need 60 10Gb interfaces on the Firewall?

### **Answer 5**

Yes. Stockton USD is asking for all interface card modules in order to support direct wan connection to all sites as indicated in the RFP. In the proposed project plan all sites will be directly connected to firewall and route to web filtering may be within same appliance. Web filtering licenses will be paid by the District as it is not eligible under Erate.

For clarification, below is requested in the RFP under 3.1.2.1 to set up and configure the firewall and multiple ISPs. Vendor must determine and indicate the correct service category whether Internal Connection(IC) or Basic Maintenance of Internal Connection (BMIC).

**“Ports and types (multiple ISP setup)  
Setup/Configuration/ Multiple ISP support”**

**Question 6**

Q6a. Does the school district require any 40G or 10G transceivers or optics for the Firewall Solution?

***Answer 6a***

No.

Q6b. If yes, then how many and will that be a short range or long range? If so, please amend the requirements in the RFP to include.

***Answer 6b***

See answer 6a.

**Question 7**

In 2.1.1 You state that all equipment in MDF and IDF shall be operable for 30 minutes. Has the district performed power calculations to ensure the list in Table 2 will meet the desired uptime.

***Answer***

Yes

**Question 8**

When installing the new UPSs what times of day is the district going to allow the vendor to complete the cut overs?

***Answer 8***

Cutovers should be performed after 4pm PST and weekend 6:00 am to 9:00 pm PST. Also reference in the RFP Sections: 2.1.2 Cutover and 2.1.3 Working Hours.

**Question 9**

Is there an existing Project Labor Agreement and Project Stabilization Agreement?

***Answer 9***

No

**Question 10**

Please confirm that the District is responsible for the enclosures in which the UPS will be installed.

***Answer 10***

Yes. The enclosures are pre-existing.

**Question 11**

Please confirm if the UPS should be line interactive or double online conversion.

**Answer 11**

Line Interactive

**Question 12**

Section 3.6

Q12a. How will the District evaluate the proposed Test & Acceptance plan?

**Answer 12a**

The District will evaluate the vendor's test results and determine if they are acceptable.

Q12b. Can the details surrounding the Test & Acceptance of the UPS be provided?

**Answer 12b**

Yes. It will be the responsibility of the vendor to provide test results to the District.

**Question 13**

Section 3.8.2 Service

Q13a. Will centralized UPS monitoring be required for each UPS?

**Answer 13a**

Yes. We currently have SolarWinds and will utilize the latest version of SNMP and the District will monitor.

Q13 b. Will this request be filed under Basic Maintenance?

**Answer 13b**

Vendor must determine and indicate the correct service category whether Internal Connection(IC) or Basic Maintenance of Internal Connection (BMIC)

Q13 c. In the event of a UPS failure or issue, will it be acceptable to just replace the unit with new or will the District require the RMA'd unit to be reinstalled?

**Answer 13c**

Replacement with a new UPS is acceptable.

Q13 d. Please confirm the service contract term. 3 Years straight, 1 year with optional renewals?

**Answer 13d**

We are requesting 3 years straight. However, 1 year optional after the 3 years would be acceptable on a different line item.

**Question 14**

Is 3 years of support for both Firewall and UPS?

**Answer 14**

Yes. Stockton USD is requesting 3-year support for the Firewall and 3 years for all UPSs.

**Question 15**

Does the district have a designated area to house all the equipment for each site or a central location?

***Answer 15***

The District will coordinate with the warehouse and each site for storage. This will be communicated with vendor.

**Question 16**

Would it be possible to extend the due date by a week or two?

**Answer 16**

The District requests proposals by date and time indicated in the RFP.